



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

**Awarded Vendor:**  
**0000055651**  
**Evans Consoles, Inc.**  
**1577 Spring Hill Road Suite 110**  
**Vienna, VA 22182**  
  
**Email: kmatthews@evansonline.com**  
**Telephone No.: 855-284-1129**

Number: 90-000-18-00018AB

Amendment No.: One

Term: January 4, 2019 – January 3, 2023

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local public**  
**bodies allowed by law.**

Procurement Specialist: Yuliasuti Wulandari *yw*

Telephone No.: 505-827-0485

Email: Yuliasuti.Wulandari@state.nm.us

**Invoice:**  
**As Requested**

**Title: Dispatch Console Furniture, Related Equipment, Parts, Components and Related Services**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from January 4, 2021 to January 3, 2023 at the same price, terms and conditions.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Valerie Paulk*  
Mark Hayden, New Mexico State Purchasing Agent

Date: 12/31/2020

× **This Agreement was signed on behalf of the State Purchasing Agent**



State of New Mexico  
General Services Department

Statewide Price Agreement

**Awarded Contractor**  
0000055651  
Evans Consoles, Inc.  
1577 Spring Hill Road Suite 110  
Vienna, VA 22182  
  
Attn: Richard Game  
Telephone No.: (855) 284-1129

Price Agreement Number: 90-000-18-00018AB

Payment Terms: Net 30

F.O.B.: Destination

Delivery: FOB Destination Freight Allowed

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

Procurement Specialist: Debra Saiz

Telephone No.: 505-827-0521

EMail: DebraS.Saiz@state.nm.us

**Invoice:**  
As Requested

Title: **Dispatch Console Furniture, Related Equipment, Parts, Components and Related Services**

Term: **January 4, 2019 through January 3, 2021**

This Price Agreement is made subject to the "terms and conditions" shown on the attached pages as indicated in this Price Agreement.

Accepted for the State of New Mexico

  
New Mexico State Purchasing Agent

Date: 01/04/2019

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 90-000-18-00018AB

Page 2

**Terms and Conditions**  
(Unless otherwise specified)

1. **General:** When the State Purchasing Agent or his/her designee issues a purchase document in response to the bid, a binding contract is created. By signing the bid, vendor agrees to the terms and conditions set forth in the bid that will be incorporated into the resulting contract.
2. **Variation in Quantity:** No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.
3. **Assignment:**
  - a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Contractor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Contractor from the obligations and liabilities under this order.
  - b. Contractor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.
4. **State Furnished Property:** State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.
5. **Discounts:** Prompt payment discounts will not be considered in computing the low bid. Discounts for payment within twenty (20) days will be considered after the award of the contract. Discounted time will be computed from the date of receipt of the merchandise invoice, whichever is later.
6. **Inspection:** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Contractor's risk and expense, promptly after notice of rejection.
7. **Inspection of Plant:** The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.
8. **Commercial Warranty:** The Contractor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Contractor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Contractor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**
9. **Taxes:** The unit price shall exclude all state taxes.
10. **Packing, Shipping and Invoicing:**
  - a. The State's purchasing document number and the Contractor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Contractor as final and conclusive on all shipments not accompanied by a packing ticket.
  - b. The Contractor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.
  - c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 90-000-18-00018AB

Page 3

11. **Default:** The State reserves the right to cancel all or any part of this order without cost to the State, if the Contractor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Contractor liable for any excess cost occasioned by the State due to the Contractor's default. The Contractor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Contractor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit the Contractor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

12. **Non-Collusion:** In signing this bid the Contractor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

13. **Nondiscrimination:** Contractor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

14. **The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

15. **Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

16. **Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

17. **Workers' Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

18. **Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

19. **Contractor Personnel:** Personnel proposed in the Contractor's written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor's personnel at any time.

20. **Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

21. **Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement's term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 90-000-18-00018AB

Page 4

or illegal payments.

22. **Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.

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### **New Mexico Employees Health Coverage**

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds \$250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: <https://www.bewellnm.com/>.

D. For purposes of this Paragraph, the following terms have the following meanings:

- (1) "New Mexico Employee" means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee's work for Contractor within the State of New Mexico, regardless of the location of Contractor's office or offices; and
- (2) "offer" means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as *Insure New Mexico!*

### **Statewide Price Agreement Terms and Conditions**

#### **Article I – Statement of Work**

Under the terms and conditions of this Price Agreement all State of New Mexico agencies, commissions, institutions, political subdivisions and local bodies allowed by law may issue orders for items and/or services described herein. The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be as listed under Article IX - Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by the New Mexico State Purchasing Agent, his/her designee or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order.

#### **Article II – Term**

The term of this Price Agreement, for issuance of orders, shall be as indicated in the specifications.

#### **Article III – Specifications**

Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX-Price Schedule. Orders issued against this schedule will show the applicable Price Agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

**Article IV – Shipping and Billing Instructions**

Contractor shall ship in accordance with the following instructions: Shipment shall be made only against specific orders which the user may place with the Contractor during the term; The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item; Delivery shall be made as indicated on page 1. If contractor is unable to meet stated delivery the State Purchasing Agent or his/her designee must be notified.

**Article V – Termination**

The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency's uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency's material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

**Article VI – Amendment**

This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided in the bid and price agreement specifications.

**Article VII – Issuance of Orders**

Only written signed orders are valid under this Price Agreement.

**Article VIII – Packing (if applicable)**

Packing shall be in conformance with standard commercial practices.

**Article IX – Price Schedule**

Prices as listed in the price schedule hereto attached are firm.

## I. SCOPE OF WORK

The State of New Mexico established Statewide Price Agreements for commercial grade dispatch console furniture, related (equipment, parts, and components), and related services for purposes of supporting Enhanced 911 (E-911) emergency communication centers and Next generation 911 (NG-911) for the public safety answering points (PSAPs) facilities to include any other dispatch facilities. The awarded vendor must guarantee the ability to support a 911 emergency communication center and be flexible to accommodate future technological advances.

The maximum unit price and the catalog manufacturer's suggested retail price (MSRP) in the awarded price agreements shall not increase for the initial term of the agreement, unless there are mutually agreeable reasons by all Parties that would require a change as a result of changes to equipment such as adding new equipment or removing any discontinued equipment. Any pricing reductions may be negotiated after the awards for any purchases by the PSAPs/procuring entities not to exceed the maximum pricing in Table A and the maximum MSRP catalog pricing in the awarded agreement(s). The awarded Vendor must notify the E911 Program Manager and State Purchasing Division in writing of any discontinued dispatch furniture, related equipment, parts, and/or components, this will result in an amendment to the statewide price agreement.

This invitation to bid (ITB) was intended to result in multiple statewide price agreement awards. There are no volume or purchase commitments by the PSAPs/procuring entity or the State of New Mexico for the commercial grade dispatch console furniture, related (equipment, parts, and components), and related services awarded from this procurement. However, the commercial grade dispatch console furniture, related (equipment, parts, and components), and related services awarded must be available to the PSAPs/procuring entity should the PSAPs/procuring entity elect to make any purchases. The PSAPs' fiscal agent shall retain ownership of any dispatch furniture and related (equipment, parts, and components) purchased pursuant to this agreement. Other procuring entities shall retain ownership of any commercial grade dispatch furniture and related (equipment, parts, and components) purchased pursuant to this agreement.

The submitted cost/price response to this bid request should NOT include state gross receipts tax or local option tax. Such tax or taxes shall be included in submitted quotes and invoices at the current rate and shown as a separate item to be paid by the procuring entities after the awards resulting from this bid request. The taxes will be paid by the E-911 Program on behalf of the PSAPs. A Type 9 nontaxable transaction certificate (NTTC) may be issued by New Mexico Taxation and Revenue Department upon the request of the awarded Bidder.

### **TERM:**

The term of this Price Agreement shall be for two (2) years from date of award with the option to extend for a period of two (2) additional years, on an annual basis or any portion thereof by agreement of all parties and approval of the New Mexico State Purchasing Agent at the same cost/price, terms and conditions. In no case shall this agreement and all extensions exceed a total of four (4) years from the initial date on which it is executed by all Parties, except as set forth in NMSA 1978, § 13-1-150



## II. DEFINITION OF TERMINOLOGY

1. **ADA Compliant** means the Americans with Disabilities Act of 1990 (ADA) prohibits discrimination and ensures equal opportunity for persons with disabilities in employment, State and local government services, public accommodations, commercial facilities, and transportation. It also mandates the establishment of TDD/telephone relay services. The current text of the ADA includes changes made by the ADA Amendments Act of 2008 (P.L. 110-325), which became effective on January 1, 2009. The ADA was originally enacted in public law format and later rearranged and published in the United States Code.
2. **ANSI/HFES 100-2007 Standards** means the Human Factors and Ergonomics Society have developed technical standards with the American National Standards Institute known as ANSI/HFES 100-2007, Human Factors Engineering for Computer Workstations which replaces BSR/HFES 100-2002 and ANSI/HFS 100-1988. It provides specific guidance for the design and installation of computer workstations, including displays, input devices, and furniture that will accommodate a wide variety of users. Reference Attachment 1-2, ANSI/HFES 100-2007 Human Factors Engineering of Computer Work Surface Checklist.
3. **Cable Management** means cable trays distribute cables throughout the console, keeping them out of sight, safe, and easily accessible.
4. **Commercial Grade** mean 24/7 dispatch console furniture to include chairs/seating and any related equipment, parts, and components. Commercial furniture designed to be durable, easily maintained, and have longer-lasting value. It is built for heavy and continual use to take on environmental stressors not experienced in a residential setting (e.g. rough movement, use by varying different heights & weights of people, and code requirements for fire retardancy).
5. **Design, Installation, Setup, and Seamless Integration and Testing Cost** means the maximum cost for the related commercial grade dispatch console services (design, installation, setup, and seamless integration and testing) of the commercial grade dispatch console furniture and related (equipment, parts, and components). This includes any troubleshooting required for a seamless integration.
6. **Decommission and Removal Cost** means the maximum cost for related commercial grade dispatch console services needed to decommission and remove the commercial grade dispatch console furniture, related equipment, parts, and components.
7. **Fully Certified Reseller** means an entity known as a reseller that is certified and authorized by the manufacturer to sell the commercial grade dispatch console furniture, related (equipment, parts, and components), and related services for only the manufacturer types submitted by the Bidder.
8. **Manufacturer** means a producer of branded or unbranded finished products.
9. **Manufacturer's Suggested Retail Price (MSRP)** means the advertised price which the manufacturer recommends that the retailer/reseller sell the product.
10. **Maximum Hourly Rate** means the proposed fully loaded maximum hourly rates must include travel and per diem, for contractor personnel, as well as subcontractor personnel if appropriate.
11. **Nontaxable Transaction Certificate (NTTC)** means a certificate obtained by the seller from New Mexico Taxation and Revenue Department (TRD) that allows you as a seller to deduct the receipts from qualified transactions from the seller's gross receipts.

12. **Onsite Installation/Decommission Technician** means a technician that is responsible for (installation, setup, seamless integration and testing, decommissioning and removal) of commercial grade dispatch console furniture and related (equipment, parts, and components). This includes maintenance and repair for commercial grade dispatch console furniture, equipment, and related components, perform troubleshooting, and recommend and perform actions necessary for repair. During the five (5) year warranty and for any post warranty maintenance and support package(s), the awarded Bidder shall not charge the PSAP/procuring entity for the time of the onsite installation/decommission technician.
13. **Onsite Project Manager** means a manager and/or lead technician that is responsible for the coordination of installation and/or decommissioning and removal of commercial grade dispatch console equipment and related products, and capable of performing tests on commercial grade dispatch console equipment.
14. **Post Warranty Maintenance and Support Package Cost** means extended warranty packages sold by the awarded Bidder that support both the post warranty maintenance and support packages for both parts and labor (as defined in Post Warranty Maintenance and Support for parts and labor) for the purchased commercial grade dispatch console furniture and related equipment, parts, and components.
15. **Post Warranty Maintenance and Support Package on Parts** means a guarantee for any commercial grade dispatch console furniture, related equipment, parts, and components purchased from the awarded Bidder that fail to perform and MUST repair or replace within five (5) business days from the date of written request from the PSAP. This post warranty maintenance and support package for parts is at no added cost to the one (1) year post warranty maintenance and support package or subsequent packages that may be purchased by the PSPAP/procuring entity and begins immediately after the five (5) year warranty expires. Any waiver from the five (5) business day requirement must be approved in writing from the PSAP manager or the procuring entity.
16. **Post Warranty Maintenance and Support Package on Labor/Related Services** means a guarantee for any work needed to any commercial grade dispatch console furniture, related equipment, parts, and components purchased from the awarded Bidder that fail to perform and MUST repair or replace within five (5) business days from the date of request from the PSAP. This post warranty maintenance and support package for labor/related services is at no added cost to the one (1) year post warranty maintenance and support package or subsequent packages that may be purchased by the PSPAP/procuring entity and begins immediately after the five (5) year warranty expires. Any waiver from the five (5) business day requirement must be approved in writing from the PSAP manager or the procuring entity.
17. **Related (Equipment, Parts, and Components)** means any related equipment, parts, and components purchased with the commercial grade dispatch console furniture to include but not limited to heavy duty ergonomic commercial grade chairs/seating and any supplemental equipment, parts, and components purchased for the commercial grade dispatch console furniture.
18. **Related Services** means the services outlined in Section IV. Table A.
19. **R-56 grounding or equivalent** means an established a set of minimum standards, policies, and procedures which define proper installations for communication sites that meets or exceeds the R56 standard. This standard defines the proper installation guidelines for items such as electrical, internal grounding, external grounding, building,

- tower, and other items associated with communication sites. The R56 standard references and seeks to meet or exceed multiple existing standards such as, but not limited to: The National Electric Codes, the National Fire Protection Code, ANSI, and UL.
20. **Training** means an orientation to the end users on the use and operation of the basic, , functions of the commercial grade dispatch console purchased.
  21. **Warranty on Parts** means a guarantee for any commercial grade dispatch console furniture and related (equipment, parts, and components) purchased from the awarded Bidder that fail to perform and MUST repair or replace within five (5) business days from the date of written request from the PSAP. This warranty is at no added cost for the next five (5) years and begins immediately after delivery, setup, and written acceptance from the PSAP/procuring entity procuring the commercial grade dispatch console furniture and related (equipment, parts, and components). The five (5) business days may be waived ONLY by a written approval from the PSAP or procuring entity manager with signature authority.
  22. **Warranty on Labor** means a guarantee for any work needed to any commercial grade dispatch console furniture and equipment, and related parts/components purchased from the awarded Bidder that fail to perform and MUST repair or replace within five (5) business days from the date of request from the PSAP. This warranty is at no added cost for the next five (5) years and begins immediately after delivery, setup, and written acceptance from the PSAP purchasing the commercial grade dispatch console furniture with related (equipment, parts, and components). The five (5) business days may be waived ONLY by a written approval from the PSAP or procuring entity manager with signature authority.
  23. **FOB** stands for “free on board” or “freight on board” and is a designation is used to indicate when liability and ownership of goods is transferred from a seller to a buyer. ... The buyer (consignee) pays the costs of ocean freight, insurance, unloading, and transportation from the arrival port to the final destination.
  24. **Net #** a specific type of trade credit where the payment is due in full 30 days after the item is purchased. Businesses will often offer a discount with this situation, to encourage the customer to pay quicker. For example, a business might offer a 2% discount if the customer pays within 15 days. On the bill, this would be written as 2/15 net 30.
  25. **Terms of Delivery.** The part of a sales contract that indicates the point at which title and risk of loss of merchandise pass from the seller to the buyer.

State of New Mexico  
 General Services Department  
 Purchasing Division  
 Statewide Price Agreement #: 90-000-18-00018AB

No. Items	TABLE A: Description of Related Services (Excludes the Cost of Commercial Grade Dispatch Console Furniture, Equipment, Parts and Components).	Maximum Price
<b>DESIGN, INSTALLATION, SETUP AND INTEGRATION and TESTING COST</b>		
1	Design, Installation, Setup, Seamless Integration, and Testing Cost: 1 Position	\$
2	Design, Installation, Setup, Seamless Integration, and Testing Cost: 2 Positions	\$
3	Design, Installation, Setup, Seamless Integration, and Testing Cost: 3 Positions	\$
4	Design, Installation, Setup, Seamless Integration, and Testing Cost: 4 Positions	\$
5	Design, Installation, Setup, Seamless Integration, and Testing Cost: 5 Positions	\$
6	Design, Installation, Setup, Seamless Integration, and Testing Cost: 6 Positions	<b>Please See Section 1.4</b> \$
7	Design, Installation, Setup, Seamless Integration, and Testing Cost: 7 Positions	\$
8	Design, Installation, Setup, Seamless Integration, and Testing Cost: 8 Positions	\$
9	Design, Installation, Setup, Seamless Integration, and Testing Cost: 9 Positions	\$
10	Design, Installation, Setup, Seamless Integration, and Testing Cost: 10 Positions	\$
11	Design, Installation, Setup, Seamless Integration, and Testing Cost: 11 Positions	\$
12	Design, Installation, Setup, Seamless Integration, and Testing Cost: 12-22 Positions	\$
13	Design, Installation, Setup, Seamless Integration, and Testing Cost: 23-32 Positions	\$
14	Design, Installation, Setup, Seamless Integration, and Testing Cost: 33-42 Positions	\$
15	Design, Installation, Setup, Seamless Integration, and Testing Cost: 43-52 Positions	\$
16	Design, Installation, Setup, Seamless Integration, and Testing Cost: 53-62 Positions	\$
17	Design, Installation, Setup, Seamless Integration, and Testing Cost: 63-72 Positions	\$
18	Design, Installation, Setup, Seamless Integration, and Testing Cost: 72-82 Positions	\$
19	Design, Installation, Setup, Seamless Integration, and Testing Cost: 82-92 Positions	\$
<b>DECOMMISSION AND REMOVAL COST</b>		
20	Decommission and Removal Cost: 1 Position	\$
21	Decommission and Removal Cost: 2-5 Positions	\$
22	Decommission and Removal Cost: 6-11 Positions	\$
23	Decommission and Removal Cost: 12 -22 Positions	\$
24	Decommission and Removal Cost: 23 -32 Positions	<b>Please See Section 1.4</b> \$
25	Decommission and Removal Cost: 33 -42 Positions	\$
26	Decommission and Removal Cost: 43 -52 Positions	\$
27	Decommission and Removal Cost: 53 -62 Positions	\$
28	Decommission and Removal Cost: 63 -72 Positions	\$
29	Decommission and Removal Cost: 73 -82 Positions	\$
30	Decommission and Removal Cost: 83 -92 Positions	\$
<b>ANNUAL POST WARRANTY MAINTENANCE AND SUPPORT PACKAGE COST</b>		
31	Annual Post Warranty Maintenance and Support Package Cost: 1 Position	\$
32	Annual Post Warranty Maintenance and Support Package Cost: 2-5 Positions	\$
33	Annual Post Warranty Maintenance and Support Package Cost: 6-11 Positions	\$
34	Annual Post Warranty Maintenance and Support Package Cost: 12-22 Positions	<b>Please See Section 1.4</b> \$
35	Annual Post Warranty Maintenance and Support Package Cost: 23-32 Positions	\$
36	Annual Post Warranty Maintenance and Support Package Cost: 33-42 Positions	\$
37	Annual Post Warranty Maintenance and Support Package Cost: 43-52 Positions	\$
38	Annual Post Warranty Maintenance and Support Package Cost: 53-62 Positions	\$
39	Annual Post Warranty Maintenance and Support Package Cost: 63-72 Positions	\$
40	Annual Post Warranty Maintenance and Support Package Cost: 73-82 Positions	\$
41	Annual Post Warranty Maintenance and Support Package Cost: 83-92 Positions	\$
<b>HOURLY RATES</b>		
42	Maximum Hourly Onsite Installation/Decommission Technician (at no added cost to 5-year warranty and any post w maintenance and support package(s)).	<b>\$ 150.00</b>
43	Maximum Hourly Rate for Onsite Project Manager	<b>\$ 150.00</b>

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 90-000-18-00018AB

	<b>TABLE B: BIDDER'S PROPOSED CATALOG URL LINK to Commercial Grade Dispatch Console Furniture, Related Equipment, Parts, and Components with corresponding maximum Manufacturer's Suggested Retail Price (MSRP):</b>
44	<b>URL LINK: <u>Please see section 1.5. Evans does not have a Published Price list our consoles are not off the shelf items. Our price list includes all the line items that we offer to create a custom solution.</u></b>

[www.evansonline.com](http://www.evansonline.com)

\*\*\* 44 Items Total \*\*\*



## 1.4 COST FORM – TABLE A

For Related Services (Excludes the cost of commercial grade Dispatch Console Furniture, Equipment, Parts and Components)

## COST FORM TABLE A

### Items 1-19 Design, Installation, Setup and Integration

Evans Consoles has been pricing its installation services based on a percentage of the products' commercial price since 2006. The use of this methodology is necessary due to the volume and complexity of quotes Evans produces – more than 4,500 a year. It would be difficult and inefficient to calculate the actual installation costs for every quote (hours x \$/hr + travel time, expenses, etc.) due to variables such as site conditions, complexity of the project, travel requirements, etc.

#### INSTALLATION

		Offered Price
Install Empty Room		10% of Net Product Total
		Minimum \$2000

- Assumes single installation activity at non-union site during weekday, regular work hours in non-operational, free, and clear room.
- The client must identify and provide a POC (point of contact) responsible for decision making or whom will have access to a person of authority for the duration of the scheduled installation activity. The appointed POC must ensure that either he/she or the authorized representative will be available upon completion of the installation activity to sign off the Evans PCR (Project Completion Report) \* Failure to provide such a contact assumes the activity as reported has been accepted.
- Assumes that site preparedness has been met in accordance with the attached contract terms and conditions.
- Live Install will be priced on a case by case basis.
- Phased installations will need to be quoted separately depending on the amount, location, and time between the phases

#### DESIGN/CONSULTING

		Offered Price per hour
Principal		225.00
Senior Consultant		150.00
Junior Consultant		100.00

Evans Consoles Incorporated

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## Items 20-30 Decommission and Removal Cost

Evans charges per day, per person rates for decommission and removal.

		Offered Price
Decommissions and Removal		\$1500 per day, per person plus travel

- The above price does not include disposal.

## Items 31-41 Annual Post Maintenance and Support Package

Console cleaning is performed on-site while center stays live. All surfaces are touched a minimum of three times. Service is conducted in as quiet as possible manner using vacuums modified with mufflers and grade 5 HEPA filters. All keyboards, monitors, mice, and CPU (outside case only) units cleaned and wiped down with specialty cleaners. We use low scent cleaning products to avoid disruption of a center with harsh chemical smells and odors. Included in this service is our preventative maintenance and repair of any brand of console. Console will be inspected and preventative maintenance such as hinge adjustments, tightening screws, leveling, and minor touch ups will be performed to lessen the likelihood of a possible breakdown ensuring that the console functions at its optimum level of performance.

		Offered Price
All Vertical Markets		\$695 per Console

## Item 43 Hourly Rates

### PROJECT MANAGEMENT

		Offered Price per hour
Senior Project Manager		150.00
Project Manager		100.00

Please contact me if there are any questions.

Sincerely,



Richard Game  
Chief Operating Officer  
403-717-3071

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## WORKSURFACE CHECKLIST (ANSI/HFES 100 - 2007)

Item	REQUIREMENTS	Yes/No
Controls	<p>Shall not intrude into the leg and foot clearance spaces when not in use</p> <p>Shall not interfere with users' typical work activities</p>	<p>Yes</p> <p>Yes</p>
Adjustable surfaces	<p>Shall use a fail-safe mechanism to prevent inadvertent movement</p> <p>Shall use a control locking mechanism to prevent inadvertent operation</p>	<p>Yes</p> <p>Yes</p>
Pinch points	<p>Shall be avoided by means of design or guarding</p>	<p>Yes</p>
Leg and Foot Clearance	<p>Shall provide adequate leg and foot clearance in the chosen reference posture or postures</p>	<p>Yes</p>
Input Device Location	<p>Shall adjust in height, or a combination of height and tilt, to allow placement of the input device within the recommended space</p>	<p>Yes</p>
Seated & Standing work	<p>Shall provide adequate leg and foot clearance</p>	<p>Yes</p>
Sit/stand work	<p>Shall provide adequate space for multiple input devices (e.g., keyboard and mouse)</p>	<p>Yes</p>
Monitor Support Surface	<p>Shall accommodate at least one of the three seated reference postures in addition to the standing reference posture</p> <p>Shall allow users to adjust the line-of-sight (viewing) distance between their eye point and the front (first) surface of the viewable display area</p> <p>Shall allow users to adjust the tilt and rotation angle between their eye point and the front (first) surface of the viewable display area</p>	<p>Yes</p> <p>Yes</p> <p>Yes</p>
Workstation Adjustments	<p>Shall not interfere with users' work activities or pose hazards during use</p>	<p>Yes</p>
Finish of Furniture and Accessories	<p>Shall have radii of at least 3 mm</p>	<p>Yes</p>
Operator Clearances	<p>Shall accommodate at least two of the three seated reference working postures (declined, upright or reclined)</p> <p>Shall be:</p> <p>52 cm (20.5 in.) wide</p> <p>44 cm (17.3 in.) deep at the level of the knee</p> <p>60 cm (23.6 in.) deep at the level of the foot</p> <p>Adjustable between 50 and 72 cm (19.7 and 28.3 in.) in height at the edge of the work surface closest to the operator</p> <p>Adjustable between 50 and 64 cm (19.7 and 25.2 in.) in height at the horizontal position of the knee</p> <p>At least 10 cm (3.9 in.) in height at the position of the foot</p>	<p>Yes</p> <p>Yes</p> <p>Yes</p> <p>Yes</p> <p>Yes</p> <p>Yes</p>
Monitor Support Surface/Device	<p>Manufacturer shall specify the size and weight of monitor that can be accommodated by the support surface because monitor support surfaces may not be compatible with certain-sized monitors</p>	<p>Yes</p>
Input-Device Support Surface	<p>Manufacturer shall specify the range of adjustment if the support surface is adjustable</p> <p>Shall adjust in height, or a combination of height and tilt</p>	<p>Yes</p> <p>Yes</p>
Sit/Stand Working Postures: height adjustable surface	<p>Manufacturer shall provide information regarding the range of height adjustments</p> <p>Manufacturer shall provide information regarding the regarding tilt adjustments</p> <p>Shall adjust in height between 56 cm and 118 cm (22 and 46.5 in.) as measured from the floor to the surface at the front edge of the support.</p> <p>Shall comply with the clearance requirements specified when used in the seated position</p> <p>Shall accommodate seated workers by adjusting in height in some portion of the range between 56 cm and 72 cm (22 and 28.3 in.) as measured from the floor to the surface at the front edge of the support</p>	<p>Yes</p> <p>Yes</p> <p>Yes</p> <p>Yes</p>
Sit/Stand Working Postures: height and tilt adjustable surface	<p>Shall accommodate standing workers by providing additional height adjustability (greater than 72 cm [28.3 in.]) when combined with tilt as described in the equation (A + sin (B) x C = input device height)</p> <p>Shall adjust in tilt in some portion of the range between +20 and -45 degrees, to include 0</p> <p>Shall comply with the clearance requirements specified in Section 8.3.2.1 when used in the seated position</p>	<p>Yes</p> <p>Yes</p> <p>Yes</p>

WORKSURFACE CHECKLIST (ANSI/HFES 100 - 2007)		Yes/No
Item	RECOMMENDATIONS	
Device cabling	Should be placed to avoid interference with the operation of workstation components	Yes
	Should be placed to avoid creating hazards for people or equipment in the workstation	Yes
Leg and Foot Clearance	Should not hinder the foot, leg, or knee in alternative or auxiliary (non-VDT) work positions	Yes
	Should accommodate the user postural design criteria:	
	<i>elbow angles between 70 and 135 degrees</i>	Yes
	<i>shoulder abduction angles less than 20 degrees</i>	Yes
Horizontal Work Envelope	<i>shoulder flexion angles less than 25 degrees</i>	Yes
	<i>wrist flexion angles less than 30 degrees</i>	Yes
	<i>wrist extension angles less than 30 degrees</i>	Yes
	<i>torso-to-thigh angles equal to or greater than 90 degrees</i>	Yes
	Should be at least 70 cm (27.6 in.) wide	Yes
Monitor Support Surface	Should locate the most commonly used objects in the primary work zone	Yes
	Should allow users with normal visual capabilities to adjust the line-of-sight (viewing) distance between their eyes and the front (first) surface of the viewable display area within the range of 50 to 100 cm (19.7 to 39.4 in.)	Yes
Workstation Adjustments	Should be usable by users while in the relevant reference postures	Yes
	Secondary user contact edges should have radii of at least 2 mm	Yes
Finish of Furniture and Accessories	Should have a matte finish that provides a specular reflectance of no more than 45 gloss units at an angle of 60 degrees as measured with instruments and procedures that conform to ASTM D523-89 (1999), Standard Test Method for Specular Gloss (American Society for Testing and Materials, 1999).	Yes
	Should be at least 70 cm (27.6 in.) wide	Yes
Work surface	Depth should allow a viewing distance of at least 50 cm (19.7 in.)	Yes
	Depth should allow positioning of the monitor so that the angle between the horizontal level of the eyes and the center of the screen ranges between 15 and 25 degrees	Yes
	Depth should allow positioning of the entire viewing area (e.g., including the keyboard) in an arc 60 degrees below horizontal eye level	Yes
	Should be designed so as to allow placement of the viewing area of the screen at a minimum viewing distance of 50 cm (19.7 in.)	Yes
Monitor Support Surface/Device	Should be designed so as to allow placement of the monitor's viewing area below the user's horizontal eye height	Yes
	Should be stable during use	Yes
	Should not interfere with the user's ability to adjust the height, tilt, and rotation of the monitor	Yes
Input-Device Support Surface	Should adjust fore and aft in the horizontal plane	Yes
	Should adjust in side-to-side placement within the optimal area for input devices	Yes
	Should tilt	Yes